## AUTOTRADER.COM ANNOUNCES CLOSING OF KELLEY BLUE BOOK AQUISITION

**ATLANTA**- December 15, 2010 - AutoTrader.com, the Internet's leading automotive marketplace and consumer information website, announced today the completion of its transaction to acquire Kelley Blue Book, <a href="https://www.kbb.com">www.kbb.com</a> the leading provider of new-car and used-car information

As announced previously, AutoTrader.com strongly believes in and will be maintaining Kelley Blue Book's independent and unbiased position in the marketplace. Furthermore, AutoTrader.com is committed to maintaining and strengthening Kelley Blue Book's role as The Trusted Resource for vehicle valuation and other important information consumers, dealers, manufacturers, financial and governmental institutions rely upon.

"Kelley Blue Book has a wonderful history as an iconic brand and trusted provider of vehicle information to generations of car buyers and sellers," said AutoTrader.com President and CEO Chip Perry. "As we look into the future we believe that together, AutoTrader.com and Kelley Blue Book can bring a host of new technologies and tools to market that will significantly improve the car shopping process for consumers and help auto dealers and manufacturers better capitalize on the fundamental marketing efficiencies provided by the Internet."

With innovative marketing tools and one of the largest audiences of in-market auto shoppers on the Web, AutoTrader.com has become a leading resource for auto dealers and manufacturers to present their vehicles for sale and influence shopper and buyer behavior via highly targeted and cost effective online advertising. For the auto shopper, AutoTrader.com offers a wealth of research-and-compare functions, search tools and inventory of cars for sale, all of which allows car shoppers to find the perfect car to meet their individual needs.

Kelley Blue Book, founded in 1926, launched its top rated website in 1995 and is now a leading provider of <a href="mailto:new-">new-</a> and used-vehicle pricing information to the auto industry. The company provides its values to dealers, banks, finance and insurance companies nationwide on a weekly basis. In the last few years, the company implemented a new multi-million dollar, state-of-the-art vehicle information management system, positioning the company to deliver the best market insights in the auto industry.

The finalized agreement, first announced on October 26, makes Kelley Blue Book a subsidiary of AutoTrader.com.

## About AutoTrader.com

Atlanta-based AutoTrader.com, created in 1997, is the Internet's ultimate automotive marketplace and consumer information website. AutoTrader.com aggregates in a single location millions of <a href="new cars">new cars</a>, used <a href="new cars">new cars</a>,

## About Kelley Blue Book (<u>www.kbb.com</u>)

Since 1926, Kelley Blue Book, The Trusted Resource®, has provided vehicle buyers and sellers with the new- and used-vehicle information they need to accomplish their goals with confidence. The company's top-rated website, <a href="www.kbb.com">www.kbb.com</a>, provides the most up-to-date pricing and values, including the Fair Purchase Price, which reports what buyers are paying for new cars. The company also reports vehicle pricing and values via products and services, including software products and the famous Blue Book® Official Guide. According to the C.A. Walker Research Solutions, Inc. - 2009 Spring Automotive Website Usefulness Study, kbb.com is the most useful automotive information website among new- and used-vehicle shoppers, and half of online vehicle shoppers visit kbb.com. Kelley Blue Book's kbb.com also is a W3 Silver Award winner, sanctioned by the International Academy of Visual Arts. Kbb.com is a leading provider of new car prices, used car values, car reviews, new cars for sale, used cars for sale, and car dealer locations.

https://mediaroom.kbb.com/press-releases?item=105952