

HOT CAR REPORT

November 8, 2012



Note: The Top/Bottom 5 Models represent the most statistically significant gains/losses presented in order of effect size.

Kelley Blue Book Hot Car Report Analysis – November 8, 2012:

For the second week in a row, the Nissan Pathfinder is the biggest riser on the *Hot Car Report*. As another model that made the transition from SUV to CUV, the Pathfinder now gets an estimated 20 mpg city and 26 mpg highway with its new redesign. Nissan redesigned the Pathfinder at a crucial time, as the industry will continue to see several SUV and CUV redesigns over the next year, including several more from Nissan itself.

KBB.com also saw two premium vehicles with solid lifts over the last few weeks. Lexus has continued its string of recent redesigns and new grilles with the LS, its top-of-the-line model. The LS starts at \$71,990 MSRP and the 2013 variant also includes the LS F-Sport line, which adds additional styling enhancements and an exclusive limited-slip rear differential. The Tesla Model S has been winning accolades abound for innovation and could be the vehicle that really gets the electric-car market going.

- Akshay Anand, Market Intelligence Web Analyst, Kelley Blue Book's KBB.com