

Kelley Blue Book Names 2019 Best Resale Value Award Winners

IRVINE, Calif., Jan. 23, 2019 /PRNewswire/ -- While most car buyers consider the sales price one of the most significant figures when choosing a new vehicle, the experts at Kelley Blue Book recommend shoppers consider a number they won't find on any window sticker: the resale value. Making it easy to shop smart, Kelley Blue Book today announces the 2019 model-year brand and category winners of the annual [Best Resale Value Awards](#), recognizing vehicles for their projected retained value through the initial five-year ownership period.

"Shoppers can be confident a vehicle will retain its value well if you pick from our list of Best Resale Value Winners. At the brand level, Toyota and Porsche repeat their wins for top brand and luxury brand, respectively, with the highest average projected resale value among their full model lineups," said Eric Ibara, director of residual values for Kelley Blue Book. "Positioned among the Top 10 vehicles this year are all truck models. Despite the higher incentives available on trucks today, used-car buyers are willing to pay more for trucks, relative to the initial MSRP, than they are for sedans. Without the prospect of higher gas prices, this trend doesn't appear to be slowing."



This is the fourth Best Resale Value: Brand win for Toyota, which previously won in 2014, 2017 and 2018. This year marks Porsche's third consecutive Best Resale Value: Luxury Brand win.

2019 BEST RESALE VALUE: BRAND

Toyota

2019 BEST RESALE VALUE: LUXURY BRAND

Porsche

2019 BEST RESALE VALUE: BY VEHICLE CATEGORY

COMPACT CAR: Honda Civic

MIDSIZE CAR: Subaru Legacy

FULL-SIZE CAR: Dodge Charger

ENTRY-LEVEL LUXURY CAR: Lexus RC

LUXURY CAR: Audi A7

HIGH-END LUXURY CAR: Porsche Panamera

SPORTS CAR: Ford Mustang Shelby GT350

HYBRID CAR: Honda Insight

ELECTRIC VEHICLE: Tesla Model 3

SUBCOMPACT SUV/CROSSOVER: Honda HR-V

COMPACT SUV/CROSSOVER: Subaru Crosstrek

MIDSIZE SUV/CROSSOVER - 2 ROW: Subaru Outback

MIDSIZE SUV/CROSSOVER - 3 ROW: Toyota Highlander

FULL-SIZE SUV/CROSSOVER: Chevrolet Tahoe

LUXURY SUBCOMPACT SUV/CROSSOVER: Lexus UX

LUXURY COMPACT SUV/CROSSOVER: Porsche Macan

LUXURY MIDSIZE SUV/CROSSOVER - 2 ROW: Lexus RX

LUXURY MIDSIZE SUV/CROSSOVER - 3 ROW: Lexus GX

LUXURY FULL-SIZE SUV/CROSSOVER: Lexus LX

OFF-ROAD SUV/CROSSOVER: Jeep Wrangler Unlimited

MIDSIZE PICKUP TRUCK: Toyota Tacoma

FULL-SIZE PICKUP TRUCK: Toyota Tundra

FULL-SIZE PICKUP TRUCK - HEAVY-DUTY: Chevrolet Silverado HD

MINIVAN: Honda Odyssey

2019 BEST RESALE VALUE: TOP 10 CARS

Chevrolet Colorado	Jeep Wrangler
Chevrolet Silverado	Porsche Macan
Ford F-Series	Toyota 4Runner
GMC Sierra	Toyota Tacoma
Honda Ridgeline	Toyota Tundra

(Residual values used for award calculations are based on the 2019 model-year vehicles that appear in the January/February 2019 Kelley Blue Book® Residual Value Guide. Top 10 models appear in alphabetical order.)

Depreciation often is the greatest expense incurred by drivers during the first five years of vehicle ownership. An average 2019 model-year vehicle will only retain about 39 percent of its original value after a five-year ownership period, meaning that a \$35,000 new car today will only be worth somewhere close to \$13,650 after five years. By comparison, all vehicles in Kelley Blue Book's Top 10 for Best Resale Value are projected to retain more than 50 percent of their MSRP with the top model, the Toyota Tacoma, expected to bring 62 percent of its MSRP after five years. Vehicles with average or below-average resale values are generally plentiful in the marketplace and easy to find. However, certain vehicles are projected to hold their value better than others. While much of a vehicle's resale value is based on supply and demand, as well as current and projected future market conditions, vehicles that retain their value best are typically discounted the least and tend to generate high levels of consumer interest.

Kelley Blue Book's Best Resale Value Awards are in their 17th year and are based on projections from the *Kelley Blue Book® Official Residual Value Guide*. Kelley Blue Book® Residual Values are established by experienced automotive analysts that review the output from statistical models built upon millions of transactions. Vehicles that earn the highest five-year residual values, expressed as a percentage of their original Manufacturer's Suggested Retail Price (MSRP), are selected for these prestigious awards. Low-volume vehicles are excluded from award consideration, except in the electric, luxury and sports car categories.

Residual values reflect projected future auction values for vehicles in average condition with 75,000 miles at the end of a five-year lease or ownership period. Kelley Blue Book's residual values are used by manufacturers, banks, financial institutions and the automotive leasing industry. For more information about Kelley Blue Book's Best Resale Value Awards, visit <https://www.kbb.com/new-cars/best-resale-value-awards/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to schedule an interview.

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Founded in 1926, Kelley Blue Book, *The Trusted Resource*®, is the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry. Each week, the company provides market-reflective values on its top-rated website KBB.com, including its famous Blue Book® Trade-In Values and Kelley Blue Book® Price Advisor tool, which provides a range for what consumers can reasonably expect to pay for a vehicle in their area. Car owners looking to sell immediately can also get a redeemable, transaction-ready offer with Kelley Blue BookSM Instant Cash Offer. The company also provides vehicle pricing and values through various products and services available to car dealers, auto manufacturers, finance and insurance companies, and governmental agencies. Kelley Blue Book launched its first international consumer-facing site in 2017. Kelley Blue Book is a Cox Automotive brand.

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