10 Best New-Car Deals For October 2017 By KBB.com

IRVINE, Calif., Oct. 13, 2017 / PRNewswire / -- As automakers begin introducing new 2018 models, you can snag a great deal on their 2017 counterparts. The expert editors at Kelley Blue Book have compiled a list of their top 10 lease, financing and cash back deals for new models available through October 2017, with at least half of the spots devoted to leases under \$200 per month and several cash back offers exceeding \$4,000.



"With the selldown season in full effect, those shopping for deals can see considerable savings on 2017 models before the year's end," said Jason Allan, managing editor for Kelley Blue Book's KBB.com. "October's list of vehicles includes some of the best-selling vehicles of 2017, along with several cars from our 10 Most Awarded Brands."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through October 31, 2017:

KBB.com 10 Best New-Car Deals of the Month - October 2017

Lease Deals¹

| Rank | Year | Make | Model | MSRP ² | Kelley Blue Book [®] Fair Purchase Price ³ | Lease Term (months) | Monthly Payment ⁴ | Amount Due at Signing |
|------|------|---------|---------|-------------------|---|---------------------------|---------------------------------|-----------------------------|
| | | | | | | 36 | | \$2,709 |
| 2 | 2017 | Nissan | Rogue | \$24,780 | \$22,971 | months | \$199 | down |
| | | | | | | 36 | | \$2,499 |
| 3 | 2017 | Acura | ILX | \$28,940 | \$24,903 | months | \$199 | down |
| | | | | | | 36 | | \$1,999 |
| 5 | 2017 | Honda | Accord | \$24,130 | \$21,365 | months | \$189 | down |
| | | | | | | 36 | | \$1,999 |
| 6 | 2017 | Toyota | Corolla | \$22,550 | \$20,617 | months | \$159 | down |
| | | | | | | 36 | | \$1,999 |
| 7 | 2017 | Toyota | Sienna | \$30,710 | \$28,358 | months | \$279 | down |
| | | | | | | 36 | | \$2,499 |
| 9 | 2017 | Hyundai | Tucson | \$23,650 | \$22,486 | months | \$199 | down |

Cash Back, Financing Deals

| Rank | Year | Make | Model | MSRP ² | Kelley Blue Book [®] Fair Purchase Price ³ | Cash Back or Financing Deal ⁵ |
|------|------|------|-------|-------------------|---|---|
| 1 | 2017 | Ford | Focus | \$19,050 | \$18,063 | \$4,500 cash back |

| 4 | 2017 | Hyundai | Sonata | \$22,785 | \$21,370 | \$4,100 cash back |
|----|------|---------|------------|----------|----------|----------------------|
| 8 | 2017 | Jeep | Cherokee | \$26,740 | \$25,160 | \$5,500 cash back |
| 10 | 2017 | Ford | Expedition | \$48,320 | \$45,247 | \$7,500 cash back |

¹Certain restrictions and requirements may apply.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to schedule an interview.

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² MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book[®] Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on 9/1/17. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

 $^{^5}$ Purchase payments assume cash back applied as down payment.

^{*}Offers can vary by region, so check manufacturers website for availability and details before visiting a dealer.

SOURCE Kelley Blue Book

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