KBB.com: 10 Best Car Deals For November

Kelley Blue Book Reports This Month's Hottest Deals, Including Cash Back Offers, Leases Under \$200 a Month

IRVINE, Calif., Nov. 14, 2013 /<u>PRNewswire</u>/ -- November is here and before you know it, we will find ourselves in the midst of the holiday hustle and bustle. Before running off to the department stores to stock up on holiday presents for others, take a moment to make sure you're getting the best deal on a new car this month. The expert editors from Kelley Blue Book <u>www.kbb.com</u>, the leading provider of new and used car information, have highlighted this month's <u>new-car lease</u>, finance and cash back deals from a variety of auto manufacturers.

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"This month we've identified special deals and cash-back offers on an assortment of vehicles, ranging from the <u>all-electric Chevrolet Spark</u> to the <u>7-passenger Ford Flex</u>. In fact, the list has a little something for every type of driver," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book. "Among the top deals is the <u>Subaru Impreza</u> with all-wheel drive that comes in under \$200 monthly, as well as the zero-percent financing on the <u>Volkswagen Passat</u>. Shoppers are sure to enjoy the increased styling, technology and fuel economy seen in all of these models."

Below are the KBB.com Editors' picks for the hottest new-car lease, cash back and financing deals, available through December 2, 2013:

November New-Car Deal Picks from KBB.com

Year	Make	Model	Trim	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Lease Term (months)	Monthly Payment	Amount Due at Signing
2013	Subaru	Impreza	2.0i	\$18,665	\$17,538	36	\$159	\$1,959
2013	Chevrolet	Impala	LT	\$29,785	\$28,751	36	\$269	\$2,769
2013	Nissan	Pathfinder	S Sport	\$31,110	\$28,394	36	\$259	\$2,399
2014	Cadillac	ATS	2.0L Turbo	\$36,020	\$34,345	36	\$299	\$3,299
2014	Kia	Cadenza	Premium	\$35,900	\$33,947	36	\$327	\$3,027
2014	Chevrolet	Spark	EV 1LT	\$27,495	\$27,220	36	\$199	\$999

Lease Deals¹

Cash Back Deals

Year	Make	Model	Trim	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Monthly Payment ⁴	Cash Back ⁵
			SE				
2013	Ford	Flex	Sport	\$31,795	\$29,922	\$435	\$6,000
2013	Toyota	Camry	SE	\$24,210	\$21,850	\$361	\$2,000
2013	Mazda	MAZDA2	Sport	\$15,515	\$14,327	\$224	\$2,000

Year	Make	Model	Trim	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Financing Term (months)	Monthly Payment	Amount Due at Signing
			2.5L					
2013	Volkswagen	Passat	S	\$23,740	\$20,716	60	\$345	\$0

¹Certain restrictions and requirements may apply.

² MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on November 8, 2013. Tax, title, license extra. ⁴Monthly payment assumes 60 months at default APR 3.5% ⁵Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including vehicle photography, pricing details and editorial reviews, please visit http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/.

For more information and news from Kelley Blue Book's KBB.com, visit <u>www.kbb.com/media/</u>, follow us on Twitter at <u>www.twitter.com/kelleybluebook</u> (or @kelleybluebook), like our page on Facebook at <u>www.facebook.com/kbb</u>, and get updates on Google+ at <u>https://plus.google.com/+kbb</u>.

About Kelley Blue Book (<u>www.kbb.com</u>)

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