

# 10 Best New-Car Deals For September 2016 By KBB.com

**As 2016 Model-Year Vehicle Sell-down Continues, Kelley Blue Book Ranks Top Lease, Financing, Cash Back Deals**

IRVINE, Calif., Sept. 14, 2016 /PRNewswire/ -- For shoppers looking for a great [new-car deal](#) as dealerships continue to sell down their 2016 model-year inventory, the experts from Kelley Blue Book [www.kbb.com](http://www.kbb.com), the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the 10 best lease, financing and cash back deals for new vehicles available in September 2016 from a variety of auto manufacturers.

"September is a terrific month for car buyers because it offers end-of-model-year bargains and the first selections of the all-new vehicles of the upcoming model year," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book. "This September's 10 Best New-Car Deals list reflects that, offering a wide variety of appealing offers on an array of vehicle types. As we wend our way to the official opening of the 2017 model year, this is a great time for new-car shoppers to strike a deal."



Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through September 30, 2016:

## KBB.com 10 Best New Car Deals of the Month - September 2016

### Lease Deals<sup>1</sup>

Rank	Year	Make	Model	MSRP <sup>2</sup>	Kelley Blue Book® Fair Purchase Price <sup>3</sup>	Lease Term (months)	Monthly Payment <sup>4</sup>	Amount Due at Signing
2	2016	Infiniti	Q50	\$38,555	\$33,967	39 months	\$279/month	\$2,499 down
4	2016	Nissan	Rogue	\$27,030	\$25,238	36 months	\$189/month	\$1,899 down
6	2016	Buick	Envision	\$42,995	\$40,673	39 months	\$299/month	\$4,039 down
8	2016	Lexus	IS	\$38,275	\$34,838	36 months	\$329/month	\$1,999 down
10	2016	Toyota	Prius	\$25,065	\$23,351	36 months	\$199/month	\$1,999 down

### Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP <sup>2</sup>	Kelley Blue Book® Fair Purchase Price <sup>3</sup>	Cash Back or Financing Deal <sup>5</sup>
1	2016	Ford	Focus	\$19,390	\$18,085	0% financing plus \$3,950 cash back
3	2016	Cadillac	XTS	\$46,290	\$42,925	0% financing plus \$5,000 cash back
5	2016	Volkswagen	Golf	\$22,095	\$19,620	0% financing plus \$1,500 cash back
7	2016	Hyundai	Veloster	\$18,835	\$17,729	\$3,500 cash back
9	2016	Nissan	Altima	\$23,735	\$21,753	\$3,750 cash back

<sup>1</sup>Certain restrictions and requirements may apply.

<sup>2</sup>MSRP is Manufacturer's Suggested Retail Price.

<sup>3</sup>The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on September 9, 2016. Tax, title, license extra.

<sup>4</sup>Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

<sup>5</sup>Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public

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