

10 Best New-Car Deals For November 2016 By KBB.com

As 2017 Model-Year Vehicles Become Available, Kelley Blue Book Ranks Top Lease, Financing, Cash Back Deals

IRVINE, Calif., Nov. 28, 2016 /PRNewswire/ -- For shoppers looking for a great new-car deal as dealerships begin to sell 2017 model-year inventory, the experts from Kelley Blue Book www.kbb.com, the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the [10 best lease, financing and cash back deals](#) for new vehicles available in November 2016 from a variety of auto manufacturers.



"This time of year is equally good for car shoppers looking at the latest and greatest 2017 models, and those attracted by big discounts on 2016 models," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book. "This month's list of standout deals includes both, plus a wide variety of options including SUVs, sedans and a couple of luxury models."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through November 30, 2016:

KBB.com 10 Best New Car Deals of the Month – November 2016

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2016	Jeep	Grand Cherokee	\$30,990	\$29,304	36 months	\$269/month	\$269 down
3	2016	Infiniti	Q50	\$38,555	\$33,069	39 months	\$279/month	\$2,499 down
5	2017	Toyota	Sienna	\$37,050	\$34,471	36 months	\$279/month	\$1,999 down
7	2017	Acura	ILX	\$28,930	\$25,875	39 months	\$219/month	\$2,499 down
8	2016	Kia	Optima	\$22,990	\$21,691	39 months	\$159/month	\$2,499 down
10	2016	Chevrolet	Malibu	\$25,895	\$24,383	39 months	\$199/month	\$2,589 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Cash Back or Financing Deal ⁵
2	2016	Hyundai	Veloster	\$18,835	\$17,748	\$4,000 cash back
4	2016	Volkswagen	Golf	\$22,095	\$19,488	0% financing plus \$1,500 cash back
6	2016	Ford	Expedition	\$46,630	\$43,221	0% financing plus \$5,000 cash back
9	2017	Ford	Fusion	\$24,115	\$22,227	0% financing plus \$2,000 cash back

¹Certain restrictions and requirements may apply.

²MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on November 9, 2016. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to book an interview.

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About Kelley Blue Book (www.kbb.com)

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