

10 Best New-Car Deals For May 2016 By KBB.com

Kelley Blue Book Ranks Top Lease, Financing and Cash Back Deals Available In Time for Memorial Day Weekend

IRVINE, Calif., May 13, 2016 /PRNewswire/ -- For shoppers on the lookout for a new-car deal just in time for summer, the experts from Kelley Blue Book www.kbb.com, the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the 10 best [lease, financing and cash back deals](#) for new cars available in May 2016 from a variety of auto manufacturers.



"Whether you're looking for a midsize sedan, a sporty hatch, an SUV or a luxury model, this month's deals have something that will grab your attention, including a compact luxury sedan that offers sporty performance at a surprisingly good price holding the top spot," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "While KBB.com's list of the 10 Best Deals of the Month showcases offers that are available throughout all of May with some deals available well into summertime, many car shoppers can strike a great deal during holiday weekend sales events like during the upcoming Memorial Day long weekend."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through May 31, 2016:

KBB.com 10 Best New Car Deals of the Month – May 2016

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2016	Acura	ILX	\$30,840	\$26,892	36 months	\$219/month	\$2,499 down
3	2016	Buick	Enclave	\$39,990	\$37,699	39 months	\$331/month	\$1,831 down
5	2016	Ford	Fusion	\$24,960	\$22,808	36 months	\$189/month	\$1,999 down
7	2016	Toyota	Corolla	\$20,900	\$19,023	36 months	\$149/month	\$1,999 down
9	2016	Lexus	GS 200t	\$46,565	\$43,771	36 months	\$399/month	\$2,299 down
10	2016	Chevrolet	Trax	\$23,540	\$22,483	39 months	\$199/month	\$1,619 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Cash Back or Financing Deal ⁵
2	2015	Fiat	500 Abarth	\$23,295	\$21,152	\$3,250 cash back
4	2015	Nissan	Versa Note	\$16,265	\$14,692	\$2,000 cash back
6	2016	Cadillac	XTS	\$46,290	\$43,124	0% financing plus \$3,500 cash back
8	2016	Hyundai	Sonata	\$22,585	\$21,178	0% financing plus \$1,750 cash back

¹ Certain restrictions and requirements may apply.

² MSRP is Manufacturer's Suggested Retail Price.

³ The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on May 6, 2016. Tax, title, license extra.

⁴ Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵ Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to book an interview.

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