

10 Best New-Car Deals For June 2016 By KBB.com

Kelley Blue Book Ranks Top Lease, Financing, Cash Back Deals Available This Month, Focusing on Hot SUV Market

IRVINE, Calif., June 13, 2016 /PRNewswire/ -- For shoppers on the lookout for a hot new-car deal to kick off summer within the increasingly [popular SUV](#) market, the experts from Kelley Blue Book www.kbb.com, the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the 10 best [lease, financing and cash back deals](#) for new vehicles available in June 2016 from a variety of auto manufacturers.

"Low gas prices and changing tastes are pushing SUV sales to record numbers, so for this month's list of standout deals we focused squarely on these versatile vehicles," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com.



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"Our group includes subcompact, compact and midsize SUVs, running the gamut from two-row off-roaders to three-row luxury models. Shoppers looking for more cargo flexibility, added ground clearance or just a better view of the road ahead will find a variety of options on this month's list. To top it off, many of these SUV deals are available through the Fourth of July holiday weekend, which typically is a great time for consumers to snag a deal on a new car."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through June 30, 2016:

KBB.com 10 Best New Car Deals of the Month - June 2016

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2016	Nissan	Rogue	\$26,990	\$25,206	36 months	\$189/month	\$1,899 down
2	2016	Buick	Encore	\$24,990	\$23,626	39 months	\$199/month	\$2,179 down
3	2016	Chevrolet	Trax	\$23,540	\$22,483	39 months	\$199/month	\$1,619 down
6	2016	Buick	Enclave	\$39,990	\$37,683	39 months	\$349/month	\$2,968 down
7	2016	Kia	Sorento	\$27,296	\$25,892	36 months	\$239/month	\$1,999 down
10	2016	Toyota	RAV4	\$25,250	\$23,387	36 months	\$219/month	\$1,999 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair	Cash Back or Financing Deal ⁵

					Purchase Price³	
4	2016	Jeep	Cherokee	\$26,190	\$24,752	\$3,500 cash back
5	2016	Ford	Escape	\$26,195	\$24,296	0% financing plus \$1,000 cash back
8	2016	Jeep	Renegade	\$22,390	\$21,295	0% financing plus \$1,000 cash back
9	2016	Ford	Flex	\$33,195	\$30,908	0% financing plus \$500 cash back

¹ Certain restrictions and requirements may apply.

² MSRP is Manufacturer's Suggested Retail Price.

³ The Kelley Blue Book[®] Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on June 3, 2016. Tax, title, license extra.

⁴ Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵ Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to book an interview.

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About Kelley Blue Book (www.kbb.com)

Founded in 1926, Kelley Blue Book, *The Trusted Resource*[®], is the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry. Each week the company provides the most market-reflective values in the industry on its top-rated website KBB.com, including its famous Blue Book[®] Trade-In Values and Fair Purchase Price, which reports what others are paying for new and used cars this week. The company also provides vehicle pricing and values through various products and services available to car dealers, auto manufacturers, finance and insurance companies, and governmental agencies. Kelley Blue Book's KBB.com ranked highest in its category for brand equity by the 2015 Harris Poll EquiTrend[®] study and has been named Online Auto Shopping Brand of the Year for four consecutive years. Kelley Blue Book Co., Inc. is a Cox Automotive[™] brand.

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