# 10 Best New-Car Deals For June Announced By KBB.com

Kelley Blue Book Ranks Hot Lease, Financing, Cash Back Deals, From Fuel-Efficient Rides to Three-Row SUVs

IRVINE, Calif., June 12, 2014 /PRNewswire/ -- With the model-year changeover underway at many car dealerships, summer can be a great time to get a deal on a new car. Accordingly, the experts from Kelley Blue Book <a href="https://www.kbb.com">www.kbb.com</a>, the only vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the 10 best <a href="lease">lease</a>, <a href="mailto:financing and cash back deals">financing and cash back deals</a> available this month from a variety of auto manufacturers.

"As we hit the mid-year point in 2014, shoppers can snag a stellar deal on a brand new car as auto dealers shift their focus to the all-new 2015 model-year vehicles that are starting to hit their lots," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "From low lease rates to zero-percent financing and



cash back bargains, summer is an excellent season for new-car shoppers to take home the new ride they've been eyeing all year long."

Below are the KBB.com Editors' picks for standout new-car lease, financing and cash back deals, all available at least through June 30, 2014:

#### KBB.com 10 Best New Car Deals of the Month - June 2014

#### Lease Deals<sup>1</sup>

Rank	Year	Make	Model	MSRP <sup>2</sup>	Kelley Blue Book <sup>®</sup> Fair Purchase Price <sup>3</sup>	Lease Term (months)	Monthly Payment	Amount Due at Signing
1	2014	Volkswagen	Jetta 2.0L TDI (manual)	\$24,445	\$22,751	36	\$179	\$2,349
4	2014	Buick	Verano	\$24,625	\$23,349	39	\$199	\$1,449
7	2014	Nissan	Altima 2.5 S	\$23,500	\$21,467	36	\$189	\$1,999
9	2014	Cadillac	ATS 2.5L	\$33,990	\$32,165	36	\$299	\$1,899

### Financing, Cash Back Deals

Rank	Year	Make	Model	MSRP <sup>2</sup>	Kelley Blue Book <sup>®</sup> Fair Purchase Price <sup>3</sup>	Monthly Payment <sup>4</sup>	Financing APR <sup>4</sup>	Cash Back <sup>5</sup>
2	2014	Ford	Expedition XLT (2WD)	\$43,170	\$40,588	\$629	3.5%	\$6,000
3	2014	Toyota	Prius Plug-	\$30,800	\$29,506	\$425	0%	\$4,000

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5	2014	Ford	C-Max Energi SEL	\$33,745	\$31,869	\$481	0%	\$3,000
6	2014	Ford	Mustang V6 Coupe	\$23,335	\$21,940	\$345	3.5%	\$3,000
8	2014	Chrysler	300	\$31,890	\$29,830	\$480	0%	\$1,000
10	2014	Mazda	Mazda2	\$15,515	\$14,119	\$235	0%	N/A

<sup>&</sup>lt;sup>1</sup>Certain restrictions and requirements may apply.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <a href="http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/">http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/</a>.

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#### About Kelley Blue Book (www.kbb.com)

Founded in 1926, Kelley Blue Book, The Trusted Resource®, is the only vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry. Each week the company provides the most market-reflective values in the industry on its top-rated website KBB.com, including its famous Blue Book® Trade-In and Suggested Retail Values, and Fair Purchase Price, which reports what others are paying for new cars this week. The company also provides vehicle pricing and values through various products and services available to car dealers, auto manufacturers, finance and insurance companies, and governmental agencies. Kelley Blue Book's KBB.com ranked highest in its category for brand equity by the 2014 Harris Poll EquiTrend® study and has been named Online Auto Shopping Brand of the Year for three consecutive years. Kelley Blue Book Co., Inc. is a Cox Automotive company.

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## SOURCE Kelley Blue Book

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<sup>&</sup>lt;sup>2</sup> MSRP is Manufacturer's Suggested Retail Price.

<sup>&</sup>lt;sup>3</sup>The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on June 6, 2014. Tax, title, license extra.

<sup>&</sup>lt;sup>4</sup>Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

<sup>&</sup>lt;sup>5</sup>Purchase payments assume cash back applied as down payment.