10 Best New-Car Deals For July 2016 By KBB.com

With Summer in Full Swing, Kelley Blue Book Ranks Top Lease, Financing, Cash Back Deals Available This Month

IRVINE, Calif., July 14, 2016 /PRNewswire/ -- For shoppers on the lookout for a hot new-car deal to kick off summer within the increasingly popular SUV market, the experts from Kelley Blue Book www.kbb.com, the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the 10 best lease, financing and cash back deals for new vehicles available in July 2016 from a variety of auto manufacturers.

"This month's list of standout deals features a mix of small and large SUVs, plus a variety of sedans that range from fun-to-drive and sporty to comfortable and luxurious," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "The top spot on our list goes to a fuel-efficient compact SUV that offers



a small third row and class-above presence, the Nissan Rogue."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through August 1, 2016:

KBB.com 10 Best New Car Deals of the Month - July 2016

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2016	Nissan	Rogue	\$26,990	\$25,206	36 months	\$189/month	\$1,899 down
3	2016	Acura	ILX	\$30,840	\$26,738	36 months	\$219/month	\$2,499 down
5	2016	Hyundai	Genesis	\$39,700	\$36,905	36 months	\$299/month	\$2,999 down
7	2016	Lexus	IS	\$38,275	\$34,918	36 months	\$329/month	\$1,599 down
9	2016	Chevrolet	Trax	\$23,540	\$22,396	39 months	\$199/month	\$1,619 down
10	2016	Toyota	Camry	\$23,905	\$21,684	36 months	\$189/month	\$1,999 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Cash Back or Financing Deal ⁵
2	2016	Volkswagen	Passat	\$24,795	\$21,882	0% financing plus

						\$1,000 cash back
4	2016	Cadillac	XTS	\$46,290	\$43,142	0% financing plus \$4,000 cash back
6	2016	Buick	Regal	\$32,825	\$30,544	0% financing plus \$2,750 cash back
8	2016	Ford	Expedition	\$46,630	\$43,627	0% financing plus \$4,000 cash back

¹Certain restrictions and requirements may apply.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to book an interview.

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² MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book[®] Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on July 8, 2016. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

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