

10 Best New-Car Deals For January 2017

By KBB.com

New Year, New Car: Kelley Blue Book Ranks Top Lease, Financing and Cash Back Deals

IRVINE, Calif., Jan. 23, 2017 /PRNewswire/ -- For car shoppers who are looking for a terrific [new-car deal](#) as dealerships continue to push out new model-year vehicles, the experts from Kelley Blue Book www.kbb.com, the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the 10 best lease, financing and cash back deals for new vehicles available in January 2017 from a mix of automakers.

"The holidays may be over, but if you're looking to buy or lease a new vehicle, this month's list presents a wide variety of appealing deals," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "January offers bargains on all types of new model-year vehicles. At the top of our list is the newly updated [2017 Nissan Rogue](#) compact SUV, one of the 10 best-selling vehicles in the country."



Kelley Blue Book

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through January 31, 2017:

KBB.com 10 Best New Car Deals of the Month - January 2017

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2017	Nissan	Rogue	\$24,760	\$22,975	36 months	\$189/month	\$1,899 down
2	2016	Hyundai	Sonata	\$22,585	\$21,002	36 months	\$179/month	\$1,449 down
3	2017	Toyota	Sienna	\$37,050	\$34,197	36 months	\$269/month	\$1,999 down
4	2017	Buick	Envision	\$43,245	\$41,096	36 months	\$299/month	\$3,699 down
8	2017	Subaru	Outback	\$26,520	\$25,075	36 months	\$229/month	\$1,729 down
9	2016	Kia	Cadenza	\$36,840	\$33,970	39 months	\$299/month	\$1,499 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Cash Back or Financing Deal ⁵
5	2016	Hyundai	Veloster	\$18,835	\$17,711	\$4,000 cash back
6	2016	Chrysler	300	\$36,465	\$34,033	0% financing plus \$3,000 cash back
7	2017	Jeep	Cherokee	\$26,540	\$25,048	\$4,500 cash back
10	2016	Chevrolet	Spark	\$14,635	\$13,697	0% financing plus \$1,000 cash back

¹Certain restrictions and requirements may apply.

²MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on January 19, 2017. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to book an interview.

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