

10 Best New-Car Deals For February 2017 by KBB.com

Winter-Weather-Friendly SUVs, Feature-Packed Midsize Sedan Available for Compact-Car Pricing, More Bargains Highlight Kelley Blue Book's Top Lease, Financing, Cash Back Deals of Month

IRVINE, Calif., Feb. 20, 2017 /PRNewswire/ -- There are several noteworthy [new-car deals](#) available in February, including leases and discounts on winter-weather-friendly [SUVs](#) and [popular family cars](#), according to the experts from Kelley Blue Book www.kbb.com, the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry. After examining the latest new-car data, KBB.com editors assembled their list of the 10 best lease, financing and cash-back deals for new vehicles available in February 2017 from a variety of automakers.



Kelley Blue Book

"As winter weather grips many parts of the country, new-car shoppers will find some great deals on popular all-wheel-drive and SUV models like the Subaru Outback and Jeep Cherokee," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "Shoppers can take advantage of slow foot-traffic at dealerships during the cold, forbidding winter and can capitalize on the overflow of still-brand-new 2016 model-year vehicles on dealer lots to get an enviable deal this month, traditionally a tough one for car dealers."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through February 28, 2017:

KBB.com 10 Best New Car Deals of the Month –February 2017

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2016	Hyundai	Sonata	\$22,585	\$21,002	36 months	\$179/month	\$1,449 down
2	2017	Toyota	Sienna	\$37,050	\$34,197	36 months	\$269/month	\$1,999 down
6	2017	Subaru	Outback	\$26,520	\$25,075	36 months	\$229/month	\$1,729 down
7	2017	Toyota	Corolla	\$21,310	\$19,390	36 months	\$169/month	\$1,999 down
9	2016	Kia	Cadenza	\$33,840	\$30,797	39 months	\$299/month	\$1,499 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Cash Back or Financing Deal ⁵
3	2016	Hyundai	Veloster	\$18,835	\$17,711	\$4,000 cash back
4	2016	Chrysler	300	\$36,465	\$34,033	0% financing plus \$3,000 cash back
5	2017	Jeep	Cherokee	\$26,540	\$25,048	\$4,500 cash back
8	2017	Nissan	Altima	\$23,765	\$21,780	0% financing plus \$1,000 cash back
10	2016	Chevrolet	Spark	\$14,635	\$13,697	0% financing plus \$1,000 cash back

¹Certain restrictions and requirements may apply.

²MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on January 19, 2017. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to schedule an interview.

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