

10 Best New-Car Deals For February 2016 By KBB.com

Kelley Blue Book Ranks Top Lease, Financing and Cash Back Deals Available This Month

IRVINE, Calif., Feb. 16, 2016 /PRNewswire/ -- For shoppers on the lookout for a new-car deal, the experts from Kelley Blue Book www.kbb.com, the only vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the 10 best [lease, financing and cash back deals](#) for new cars available in February 2016 from a variety of auto manufacturers.



"With this being a leap year, there is one extra selling day in February, meaning one more day this month that shoppers can get a great deal on a new car," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "Dealers are still trying to close out many remaining 2015 model-year new vehicles on their lots now that we are into the second month of the year, so the deals on 2015 models abound. But this month's list also features several new 2016 model-year cars and SUVs, meaning there's something for just about everyone."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through February 29, 2016:

KBB.com 10 Best New Car Deals of the Month –February 2016

Lease Deals¹

| Rank | Year | Make | Model | MSRP ² | Kelley Blue Book® Fair Purchase Price ³ | Lease Term (months) | Monthly Payment ⁴ | Amount Due at Signing |
|------|------|-----------|---------|-------------------|--|---------------------|------------------------------|-----------------------|
| 1 | 2016 | Buick | Enclave | \$39,990 | \$37,899 | 39 | \$319/month | \$1,819 down |
| 3 | 2016 | Ford | Fusion | \$24,960 | \$22,963 | 36 | \$169/month | \$2,309 down |
| 5 | 2016 | Acura | ILX | \$30,840 | \$27,241 | 36 | \$229/month | \$2,499 down |
| 8 | 2016 | Chevrolet | Trax | \$23,540 | \$22,655 | 39 | \$199/month | \$1,259 down |
| 9 | 2016 | Toyota | Corolla | \$20,830 | \$19,049 | 36 | \$149/month | \$1,999 down |

Cash Back, Financing Deals

| Rank | Year | Make | Model | MSRP ² | Kelley Blue Book® Fair Purchase Price ³ | Cash Back or Financing Deal ⁵ |
|------|------|----------|------------|-------------------|--|--|
| 2 | 2016 | Chrysler | 200 | \$25,140 | \$23,594 | \$4,500 cash back |
| 4 | 2015 | Dodge | Dart | \$19,995 | \$18,527 | \$3,000 cash back |
| 6 | 2015 | Ford | Focus | \$19,285 | \$17,781 | \$3,000 cash back |
| 7 | 2015 | Fiat | 500 Abarth | \$23,295 | \$21,408 | \$3,250 cash back |
| 10 | 2015 | Hyundai | Sonata | \$21,975 | \$20,540 | 0% financing plus \$1,750 cash back |

¹ Certain restrictions and requirements may apply.

² MSRP is Manufacturer's Suggested Retail Price.

³ The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on February 5, 2016. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic or any other automotive-related information with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to book an interview.

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About Kelley Blue Book (www.kbb.com)

Founded in 1926, Kelley Blue Book, *The Trusted Resource®*, is the only vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry. Each week the company provides the most market-reflective values in the industry on its top-rated website KBB.com, including its famous Blue Book® Trade-In Values and Fair Purchase Price, which reports what others are paying for new and used cars this week. The company also provides vehicle pricing and values through various products and services available to car dealers, auto manufacturers, finance and insurance companies, and governmental agencies. Kelley Blue Book's KBB.com ranked highest in its category for brand equity by the 2015 Harris Poll EquiTrend® study and has been named Online Auto Shopping Brand of the Year for four consecutive years. Kelley Blue Book Co., Inc. is a Cox Automotive company.

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