10 Best New-Car Deals For December 2017 By KBB.com

IRVINE, Calif., Dec. 12, 2017 /PRNewswire/ -- End-of-year deals bring big savings to shoppers still searching for 2017 models. The expert editors at Kelley Blue Book have compiled a list of their top 10 lease, financing and cash back deals for new models available through December 2017, with all having been named current or formerBest Buy Award winners.



"Our Best Buy Awards are the most coveted of our annual accolades, and every vehicle on this month's list of standout deals is a current or former Best Buy winner," said Jason Allan, managing editor for Kelley Blue Book's KBB.com. "To top it off, half of the vehicles are also on our list of 10 Most Awarded Cars of 2017."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through January 2, 2018:

KBB.com 10 Best New-Car Deals of the Month - December 2017

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2017	Honda	Civic	\$20,430	\$18,480	36 months	\$169	\$1,999 down
2	2017	Kia	Sportage	\$24,095	\$22,586	36 months	\$199	\$2,399 down
4	2017	Kia	Optima	\$23,095	\$21,476	24 months	\$179	\$1,999 down
8	2017	Toyota	Highlander	\$36,020	\$32,839	36 months	\$329	\$1,999 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book®	Cash Back or Financing Deaf
					Fair Purchase Price ³	
3	2017	Honda	Accord	\$23,345	\$20,499	0.9% financing
5	2017	Chevrolet	Impala	\$28,175	\$26,628	3.9% financing plus \$2,000 cash back
6	2017	Honda	Pilot	\$31,720	\$29,274	0.9% financing
7	2017	Ford	Expedition	\$48,320	\$44,860	\$7,000 cash back
9	2017	Chevrolet	Tahoe	\$48,510	\$44,401	3.9% financing
10	2017	Ford	F-150	\$39,035	\$35,318	0% financing

¹Certain restrictions and requirements may apply.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to schedule an interview.

² MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book[®] Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on 12/8/17. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

^{*}Offers can vary by region, so check manufacturers website for availability and details before visiting a dealer.

For more information and news from Kelley Blue Book's KBB.com, visit www.kbb.com/media/, follow us on Twitter atwww.twitter.com/kelleybluebook (or @kelleybluebook), like our page on Facebook at www.facebook.com/kbb, follow us on Instagram at https://www.instagram.com/kbb_com/ (or @kbb_com), and get updates on Google+ at https://plus.google.com/+kbb.

About Kelley Blue Book (www.kbb.com)

Founded in 1926, Kelley Blue Book, *The Trusted Resource®*, is the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry. Each week the company provides the most market-reflective values in the industry on its top-rated website KBB.com, including its famous Blue Book® Trade-In Values and Fair Purchase Price, which reports what others are paying for new and used cars this week. The company also provides vehicle pricing and values through various products and services available to car dealers, auto manufacturers, finance and insurance companies, and governmental agencies. Kelley Blue Book Co., Inc. is a Cox Automotive™ brand.

About Cox Automotive

Cox Automotive Inc. is transforming the way the world buys, sells and owns cars with industry-leading digital marketing, software, financial, wholesale and e-commerce solutions for consumers, dealers, manufacturers and the overall automotive ecosystem worldwide. Committed to open choice and dedicated to strong partnerships, the Cox Automotive family includes Autotrader®, Dealer.com®, Dealertrack®, Kelley Blue Book®, Manheim®, NextGear Capital®, vAuto®, Xtime® and a host of other brands. The global company has 34,000-plus team members in more than 200 locations and is partner to more than 40,000 auto dealers, as well as most major automobile manufacturers, while engaging U.S. consumer car buyers with the most recognized media brands in the industry. Cox Automotive is a subsidiary of Cox Enterprises Inc., an Atlanta-based company with revenues exceeding \$20 billion and approximately 60,000 employees. Cox Enterprises' other major operating subsidiaries include Cox Communications and Cox Media Group. For more information about Cox Automotive, visit www.coxautoinc.com.

SOURCE Kelley Blue Book

For further information: Andrew Nicolai, 949-293-5241, andrew.nicolai@coxautoinc.com; OR Brenna Buehler, 909-225-4643, brenna.buehler@coxautoinc.com

https://mediaroom.kbb.com/10-best-new-car-deals-december-2017