10 Best New-Car Deals For April 2017 By KBB.com

2017 Jeep Cherokee Ranks No. 1 in Kelley Blue Book's Top Lease, Financing, Cash Back Deals of Month

IRVINE, Calif., April 14, 2017 /PRNewswire/ -- Springtime is the perfect time to get into your next new car. After reviewing recent new-car data, the expert editors at Kelley Blue Book www.kbb.com, the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have compiled a list of their top 10 lease, financing and cash back deals for new models available this month from a variety of automakers.

"This month's list showcases a wide variety of great deals on SUVs, sedans, small hatchbacks and a minivan," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "The range of payment plans and cash-back offers featured fit nearly every new-car budget, helping shoppers make the best possible purchase decision. Topping the list is an alluring offer of $5,000 cash back."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through May 1, 2017:

KBB.com 10 Best New Car Deals of the Month – April 2017

Lease Deals[1]

Rank	Year	Make	Model	MSRP[2]	Kelley Blue Book® Fair Purchase Price[3]	Lease Term (months)	Monthly Payment[4]	Amount Due at Signing
2	2017	Lexus	CT 200h	$32,245	$29,688	36 months	$249/month	$1,499 down
4	2017	Chevrolet	Trax	$23,795	$22,693	39 months	$159/month	$2,159 down
5	2017	Acura	TLX	$32,950	$28,983	36 months	$279/month	$999 down
7	2017	Toyota	Sienna	$30,710	$28,084	36 months	$289/month	$1,999 down
8	2017	Buick	Envision	$43,245	$40,836	36 months	$299/month	$3,919 down
9	2017	Toyota	Corolla	$21,330	$19,417	36 months	$149/month	$1,999 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP[2]	Kelley Blue Book® Fair Purchase Price[3]	Cash Back or Financing Deal[5]
1	2017	Jeep	Cherokee	$26,540	$24,964	$5,000 cash back
3	2016	Hyundai	Veloster	$18,835	$17,622	$4,000 cash back
6	2017	Hyundai	Sonata	$22,785	$21,288	$3,350 cash back
10	2016	Chrysler	300	$36,465	$34,058	$4,000 cash back

1. *Certain restrictions and requirements may apply.*
2. *MSRP is Manufacturer's Suggested Retail Price.*
3. *The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on 4/7/17. Tax, title, license extra.*
4. *Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.*
5. *Purchase payments assume cash back applied as down payment*
6. *Offers can vary by region, so check manufacturers website for availability and details before visiting a dealer.*

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to schedule an interview.

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